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Getting Started with SalesForce CRM

Getting Started with SALESFORCE Part III

Description:

BISP is committed to provide BEST learning material to the beginners and advance learners. In the same series, we have prepared a complete end-to end Hands-on Beginner's Guide for SalesForce. The document focuses on various aspects of validation. Join our professional training program and learn from experts.

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Field Dependencies in SalesForce

Field Dependency called as picklist field dependencies in salesforce.com, picklist field is a dropdown list. you can select available value on picklist.

There is two type picklist field dependencies in SalesForce.com

1. Standard Picklist :- Standard Picklist you can select one value at one time.

2. Multi Select picklist :- Multi Select picklist you can select one or more values at one time.

Field Dependencies sub field(sub value) depend on Super field(Super value).

SalesForce provide the allow to field dependency.

How To Create field dependencies in SalesForce :-

Click on Setup - >Build -> Create -> Objects -> find Custom Fields &

Relationship in section you can see **Field Dependencies** you can see below image.

Custom Fields & I	Relationships	New Fie	ld Dependencies S	et History Tracking		Custom Fields & Relationships Help 🕐
Action	Field Label	API Name	Data Type	Controlling Field	Modified By	Track History
Edit Del Replace	Location	Location_c	Picklist		<u>yoqesh sharma,</u> 9/10/2013 8:50 AM	
Edit Del	Maxx Pay	Maxx_Payc	Currency(10, 2)	Click on th	is <u>yoqesri snarma,</u> 9/10/2013 9:25 AM	
	Deleted Fields (3)					

Click on **Field Dependenc**ies button and new show on below screen. Then click to **New** button.

Department Field Dependencies

Help for this Page 📀

« Back to Custom Object: Department

This page allows you to define dependencies between fields (e.g., dependent picklists).

Field Dependencies	liew
No dependencies defined.	

There is two field's **Controlling field** and **Dependent field** choose field's and click to **Continue** button.

New Field Dependency

Help for this Page 🕜

Create a dependent relationship that causes the values in a picklist or multi-select picklist to be dynamically filtered based on the value selected by the user in another field. • The field that drives filtering is called the "controlling field." Standard and custom checkboxes and picklists with at least one and less than 300 values can be controlling fields.

• The field that has its values filtered is called the "dependent field." Custom picklists and multi-select picklists can be dependent fields.

Step 1. Select a controlling field and a dependent field. Click Continue when finished.

Step 2. On the following page, edit the filter rules that control the values that appear in the dependent field for each value in the controlling field.

	Continue
Controlling Field Location Dependent Field Sub Location	
Co	ontinue Cancel

After that you will see new screen show on below screen .

There is show on screen **Location** and **sub Location** if want select any field double click on cell for selecting. same as unselecting double click on cell. and click To **Save** button.

		Save Cancel Preview	~		
Cont	rolling Field Location				
Depe	ndent Field Sub Locati	on			
Instructions					
	+ click to select a range of eview button to test the res		elect multiple cells that are not adjace		Included Value
			Exclude Values		
Location:	Bhopal	Delhi	Showing Co Gwalior	lumns: 1 - 5 (of 6) < Previous Hyderabad	<u>Next> View All</u> ▶ <u>Goto</u> Jablpur
Sub Location:	C1	C1	C1	C1	C1
	C2	C2	C2	C2	C2
	M1	M1	M1	M1	M1
	M2	M2	M2	M2	M2
		P1	P1	P1	P1
	P1				
	P1 P2	P2	P2	P2	P2 Previous Next > View All
		Click button to include or exc		owing Columns: 1 - 5 (of 6) <	
		Click button to include or exc	Sh clude selected values from the depen	owing Columns: 1 - 5 (of 6) <	
		Click button to include or exc	Sh clude selected values from the depen	owing Columns: 1 - 5 (of 6) <	

Dependent Picklist Preview - Mozilla Firefox	
https://ap1.salesforce.com/p/dependency/PreviewUI/e?tableEnumOrId=01190	0000000zyIG&controller=1 🏠
Close	
Location Hyderabad -	
Sub Location M1 • i	

After set the Field Dependencies you can check now go to Objects Create and click to any custom field and click to **New** button. Show on below screen.

Department Edit New Department		Help for this Page 🥹
Department Edit	Save Save & New Cancel	
Information		= Required Information
Maxx Pay 🥥 Sub Location		

What is validation in SalesForce

validation verify that the data client side or server side, user enters in a record and user not allow to wrong entry in the database. it will inform to you front end give error message.

Why Need Validation

User Can not be entered wrong entry on given field's.

For Ex :- When using Custom Fields & Relationships and by mistake save data <u>Maxx</u> pay 350000

and Min Pay 450000. This is wrong value save in data base. in database wrong value not save and check all value on First time save database use validation. Show in below screen.



How to use Validation in SalesForce

Go to **Setup** -> **objects** -> select any **Custom objects** -> find the **Validation Rules** show in below screen.

Validation Rules	New	Validation Rules Help
No validation rules defined.		
Click to New Buttor	after that show new sc	reen you can see below

Step 1# :-

	Help for this Page (on and a corresponding error message. The error condition is written as a Boolean formula expression that returns true or false. When aborted and the error message will be displayed. The user can correct the error and try again.	
Validation Rule Edit	Save Save & New Cancel	
Rule Name Maxc_pay_Rule Active Image: Comparison of the second s	Quick Tips • <u>Getting Started</u> • <u>Operators & Functions</u>	
Error Condition Formula Example: Discount_Percent_c>0.30 More Exa Display an error if Discount is more than 30% If this formula expression is true, display the text def Insert Field Insert Operator	Insert Field 2 Select a field, then click Insert. Labels followed by a ">" indicate that there are more fields available. Select a field, then click Insert. Labels followed by a ">" indicate that there are more fields available. Select a field, then click Insert. Labels followed by a ">" indicate that there are more fields available. SubjectType > SOrganization > SOrganization > SUser > SUser > SUser Role >	×
	Close	
Check Syntax	Help on this function	7

Give the **Role Name** after that come to <u>Error Condition Formula</u> Click to **Insert Field** button Show pop window you can see Select the custom object and choose value which want to perform operation and click to **insert** button.

Then Click to **Insert Operator** button for inserting operator (choose '< Less Then' Operator) and again click to **Insert Field** button to add <u>Min pay</u> after that click on **Check Syntax** button for checking Syntax.

you can see below screen.

Validation Rule Edit	e save will be aborted and the error message will be displayed. The user can correct the Save Save & New Cancel	
Rule Name Maxx_pay_Rule Active		Quick Tips • <u>Getting Started</u> • <u>Operators & Functions</u>
Error Condition Formula		= Required Information
Display an error if Discount is more tha If this formula expression is true , displ Insert Field Insert Operator • Maxx_Pay_c < Min_Pay_c	lay the text defined in the Error Message area - All Function Categories AllS AND AND BEGINS	
Check Syntax No errors found	Help on this function	
		Chat
-	how add err <mark>or m</mark> essage when you ente	
oelow	how add err <mark>or m</mark> essage when you ente	
Error Message		
below	xceed 30% r Condition formula is true	
Error Message Example: Discount percent cannot en This message will appear when Error Error Message Max Pay Should Le	xceed 30% r Condition formula is true	r wrong value. you can se
Error Message Example: Discount percent cannot en This message will appear when Error Error Message Max Pay Should Le	xceed 30% r Condition formula is true ess Then Min Pay r at the top of the page or below a specific field on the page	r wrong value. you can se Give The proper Error t your Error location where
Error Message Example: Discount percent cannot ex This message will appear when Error Error Message Max Pay Should Le This error message can either appear	xceed 30% r Condition formula is true ess Then Min Pay r at the top of the page or below a specific field on the page	r wrong value. you can se Give The proper Error t your Error location where

you can see in below screen.

International State Stat				Help for this Page 🔞
Department Edit	Save Save & New Cance	el		
		ror: Invalid Data. sages below to correct your data.		
Information				= Required Information
Location () Maxx Pay () E Sub Location	Non IT Bhopal 350,000.00 Error: Max Pay Should Less Then Min Pay C1 1 450,000.00	Owner	yogesh sharma	
	Save & New Cance	el		

When you provide value is correct <u>min value < less then max value</u> this data save successfully.

How to use Function in validation

Let's be use <u>AND</u> function. Click find the **Functions** in **Validation Rule** and select the <u>AND</u> function.

there is few step show on below screen -

Step 1# :- You can show in page **Function**. Add to function tow way

i.) Double click on selected function.

ii.) select the function and click to Insert Selected Functions button.

After add function you can see below image.

Validation Rule Edit Save Save & New Cancel		
Rule Name Close_date_mandatory Active Image: Close_date_mandatory Description Image: Close_date_mandatory		Quick Tips Getting Started Operators & Functions
Error Condition Formula		= Required Information
Example: Discount_Percent_c>0.30 More Examples Display an error if Discount is more than 30% If this formula expression is true, display the text defined in the Error Message area Insert Field Insert Operator AND (logical1, logical2,)	Functions All Function Categories ABS AND BEGINS BLANKVALUE BR CASE Insert Selected Function AND(logical1,logical2,) Checks whether all arguments are true and returns TRUE if all arguments are true red Help on this function	

Step 2# :- AND (logic1, logic2, . . .) . Clear the this area (logic1, logic2, . .) after that
Step 3# :- AND() go to function select ISPICKVAL Double click on ISPICKVAL .

Step 4# :- after that look like
 AND(ISPICKVAL(picklist_field, text_literal))
Remove picklist_field and insert field Status_c
 AND(ISPICKVAL(Status_c, text_literal))
Remove the text_literal write here 'Closed' [This is value of pick list].
 AND(ISPICKVAL(Status_c , 'Closed'))
Step 5# :- Select other function
- AND(ISPICKVAL(Status_c , 'close'), ISBLANK (expression))
Step 6# :- remove the expression and Insert Field
AND(ISPICKVAL(Status_c , 'close'), ISBLANK(Close_date_c))
Step 7# :- Write the Error Message and select the Error Location click to Save
button.
you can see in below screen

Department Validation Rule

Define a validation rule by specifying an error condition and a corresponding error message. The error condition is written as a Boolean formula expression that returns true or false. When the formula expression returns true, the save will be aborted and the error message will be displayed. The user can correct the error and try again.

Validation Rule Edit	Save Save & New Cance	el	
Rule Name Close_date_mandatory Active Image: Close clos		.h.	Quick Tips Getting Started Operators & Functions
Error Condition Formula			= Required Informatio
Example: Discount_Percent_c>0.30 More Exam Display an error if Discount is more than 30% If this formula expression is true, display the text define Insert Field Insert Operator ▼ AND(ISPICKVAL(Status_c, 'close Close_date_c)) Check Syntax	ed in the Error Message area	Functions All Function Categories ABS AND BEGINS BLANKVALUE BR CASE Insert Selected Function ABS(number) Returns the absolute value of a number, a number without its sign Help on this function	
Error Message			
Example: Discount percent cannot exceed 30%			
This message will appear when Error Condition formu	ıla is true		
Error Message Please enter close date Value		н.	
This error message can either appear at the top of the	page or below a specific field on the	page	
Error Location O Top of Page O Field Close da	ite 🗸 i		
	Save Save & New Cancel]	
atus is closed and try to	o save data.		
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Help for this Page 🕜

Back to List: Custom Object De	efinitions	Open Activities [0] Activity Histor	Customize Page Edit Layout Printable View Help for this Page 🥑
Department Detail	Save	Cancel Error: Inval	alid Data.
DepartMent Name	Non IT	Review all error messages b	below to correct your data. Owner 🛛 📓 yogesh sharma [Change]
Location	2 Bhonal		
	2 Rs.350.000.00		
Sub Location	C1		You can see the error
Min Pay	Rs.150,000.00		
Open date (Error: You must enter a value		on close date and open date status is
Close date (Error: You must enter a value		
Status	Closed 👩		
Created By	yogesh sharma, 9/11/2013 9:4	IS AM	Last Modified By yogesh sharma, 9/11/2013 11:43 AM
-	ew field like a to add date, tl below screen)(ex :- add nev	w department) there is one field is open de nutomatically and this filed add default dat
hen you add n ou don't want t ou can see the	e lew field like a to add date, tl below screen	n(ex :- add nev his filed add an	utomatically and this filed add default dat
hen you add n ou don't want t ou can see the Pepartment Edit New Department	e lew field like a to add date, tl below screen t	n(ex :- add nev his filed add an	utomatically and this filed add default dat
hen you add n ou don't want t ou can see the Pepartment Edit Department Edit	e lew field like a to add date, th below screen t	n(ex :- add nev his filed add an	utomatically and this filed add default dat Help for this Page 🕜
hen you add n ou don't want f ou can see the Department Edit New Department Department Edit Information	e lew field like a to add date, th below screen t	n(ex :- add nev his filed add an	utomatically and this filed add default dat Help for this Page •
hen you add n ou don't want i ou can see the Pepartment Edit Department Edit Information DepartMent Name	e new field like a to add date, th below screen t	n(ex :- add nev his filed add an	utomatically and this filed add default dat Help for this Page •
hen you add n ou don't want f ou can see the Department Edit New Department Department Edit Information DepartMent Name Location Maxx Pay Sub Location	e new field like a to add date, th below screen t None	n(ex :- add nev his filed add an	utomatically and this filed add default dat Help for this Page •
hen you add n bu don't want f bu can see the Department Edit Department Edit Information DepartMent Name Location Maxx Pay	e new field like a to add date, th below screen t None	n(ex :- add nev his filed add an	utomatically and this filed add default dat Help for this Page •

How To set Default Value :-

--None

Click to setup -> Build -> create -> object -> select your custom object(Ex :-Departments) -> Select you **Custom Field & Relationship** (Ex :- Open Date) you can see below screen.

Save Save & New Cancel

Custom Fields & I	Relationships	New Field	Dependencies Set	History Tracking	Custom Field	ds & Relationships Help
Action	Field Label	API Name	Data Type	Controlling Field	Modified By	Track History
Edit Del	Close date	Close_datec	Date		voqesh sharma, 9/11/2013 12:03 PM	
Edit Del Replace	Location	Locationc	Picklist		<u>yoqesh sharma,</u> 9/10/2013 8:50 AM	
Edit Del	Maxx Pay	Maxx_Payc	Currency(10, 2)		<u>voqesh sharma,</u> 9/10/2013 9:25 AM	
Edit Del	Min Pay	Min_Payc	Currency(6, 2)		<u>voqesh sharma,</u> 9/11/2013 9:47 AM	
Edit Del	<u>Open date</u>	Open_datec	Date		<u>voqesh sharma,</u> 9/11/2013 12:01 PM	
Edit Del Replace	<u>Status</u>	Statusc	Picklist		<u>voqesh sharma,</u> 9/11/2013 12:11 PM	
Edit Del Replace	Sub Location	Sub_Locationc	Picklist	Location	<u>voqesh sharma,</u> 9/10/2013 11:08 AM	
	Deleted Fields (3)					

After that click on **Edit** button.

Then find default value and click on <u>Show Formula Editor</u> **Hyper link**.

And there is you can see Bottom -Right side on screen **Function** in function you find the **TODAY()**.

TODAY() :- TODAY() function return type current date.

Select this function and click to **Insert Selection Function** button. all these work you can see below screen. After that Click to **Save** button.

Custom Field Definition Edi	Change Field Type Save Cancel
Field Information	= Required Information
Field Label Field Name Description	Open date Data Type Date Open_date /
Help Text	Open Date
General Options	1
Required Default Value	♥ Always require a value in this field in order to save a record Hide Formula Editor Select Field Type • Select Field type • ▼ • Insert Merge Field • • ▼ • TODAY () TODAY () Check Syntax Ube formula syntax: e.g., Text in double quotes: "hello", Number: 25, Percent as decimal: 0.10, Date expression: Today() + 7
	Change Field Type Save Cancel

After That you can go Custom objects(Ex :- Departments) and Click to **New** button there is you can see in **open date** field already fill by current date. And you can all so change this date click on Text box or Click on date label.

Department Edit	Save Save & New Cancel	
Information		= Required Informa
DepartMent Name		Owner yogesh sharma
Location 🥝None	•	
Maxx Pay 🎯		
Sub Location None	v i	See the open date field is fill
Min Pay		
Open date 🕘 9/12/2013	[<u>9/12/2013</u>]	current date.
Close date 🥝	[9/12/2013]	
StatusNone	•	
-None		
	Save Save & New Cancel	

Formula Field's

Formula is a validation rules, it can manage field's data.

How to Set Formula field :- click to Setup -> Go to objects -> Select you Custom object (Ex :- Departments) -> and find **Custom Fields & Relationships** click to **New** button

Step 1 :- there is find **Formula** Radio Button. Checked this Radio Button click to **Next** button. you can see below screen.

Specify the type of information that the custom field will	I contain.
Data Type	
None Selected	Select one of the data types below.
© Auto Number	A system-generated sequence number that uses a display format you define. The number is automatically incremented for each new record.
Formula	A read-only field that derives its value from a formula expression you define. The formula field is updated when any of the source fields change.
C Roll-Up Summary i	A read-only field that displays the sum, minimum, or maximum value of a field in a related list or the record count of all records listed in a related list.

Step 2 :-

There is 7 Formula Return Type :-

- 1.) Checkbox
- 2.) Currency
- 3.) Date
- 4.) Date/Time
- 5.) Number
- 6.) Percent
- 7.) Text

Fill the **Field Label** and checked(Any Radio button), I will go **Date** radio button after then click to **Next** button.

Next Cancel

ew Custom Field	Help for this Pa
tep 2. Choose output type	Step 2
Field Label Last D	Give Label Name Previous Next C
Formula Return Type	
None Selected	Select one of the data types below.
 Checkbox Currency 	Calculate a boolean value Example: TODAY() > CloseDate
Date	Calculate a dollar or other currency amount and automatically format the field as a currency amount. Example: [Gross Margin = Amount - Cost_c] Calculate a date, for example, by adding or subtracting days to other dates. Example: [Reminder Date = CloseDate - 7]
Date/Time	Calculate a dater/time, for example, by adding a number of hours or days to another dater/time. Example: [Next = NOW() + 1]
Number	Calculate a numeric value. Example: [Fahrenheit = 1.8 * Celsius_c + 32]
Percent	Calculate a percent and automatically add the percent sign to the number. Example: [Discount = (Amount - Discounted_Amount _ c) / Amount]
⊚ Text	Create a text string, for example, by concatenating other text fields. Example: [Full Name = LastName & ", " & FirstName]
t ep 3 :- After Gati	g Formula Field there show to Tab Simple Formula and

Advance Formula select Advance Formula because there is more option available. Click to **Next** button.

New Custom Field		Help for this Page
Step 3. Enter formula		Step 3 of
		Previous Next Cance
Enter your formula and click Check Syntax to check fi Example: Reminder Date = CloseDate - 7 More Ex Simple Formula Advanced Formula Insert Field		Getting Started Operators & Functions Functions
Last Day (Date) = DATE (YEAR (TODAY()), MONTH (TODAY()), DAY	(DATE (YEAR (TODAY ()) , MONTH (TODAY ()))	ABS ABS AND BEGINS BLANKVALUE BR CASE Insert Selected Function
Check Syntax No syntax errors in merge fields or func	tions. (Compiled size: 323 characters)	Write This formula for
Help Text	i h.	
Blank Field Handling		
If your formula references any number, currency, or per Treat blank field: Treat blank field:	s as zeroes	output when their values are blank.
		Previous Next Cance

Step 4 :-

After that show new screen below Click to Next button Go to next step.

<u>www.bisptrainigs.com</u>

		Previous Next Car
Field Label Last Day Data Type Formula Field Name Last_Day Description		
lect the profiles to which you want to grant edit access to this field via field-level security. The field will be hidden from Field-Level Security for Profile	all profiles if you do not add it to field-	level security. Read-Only
Contract Manager		✓
Custom: Marketing Profile		✓
Custom: Sales Profile		✓
Custom: Support Profile		· · · · · ·
Force.com - App Subscription User	V	✓
Force.com - Free User		✓
Gold Partner User		✓
Marketing User		✓
Partner App Subscription		✓
Read Only		✓
Silver Partner User		\checkmark
Solution Manager	V	\checkmark
Standard Platform User		\checkmark
Standard User		\checkmark
System Administrator	V	×
ep 5 :- Click to Save button save this formula.		Previous Next Car
ew Custom Field		Help for this Pa
tep 5. Add to page layouts		Step 5

Data Type	Formula
Field Name	Last_Day
Description	

Select the page layouts that should include this field. The field will be added as the last field in the first 2-column section of these page layouts. The field will not appear on any pages if you do not select a layout.

To change the location of this field on the page, you will need to customize the page layout.

 Add Field
 Page Layout Name

 Image: Constraint of the second seco

When finished, click Save & New to create more custom fields, or click Save if you are done.

Previous Save & New Save Cancel

After that you will check this formula how is it work click to custom objects (Ex :-Departments) --> select any custom objects(Ex :- Non IT) you can see below how is show last date function.

	finitions	Open Activities [0] Activity H	istory [0] Notes & Attachments [0]	
epartment Detail		Edit Delete Clone		
DepartMent Name	Non IT		Owner	🍯 <u>voqesh sharma (Chanqe)</u>
Location () Bhopal			
Maxx Pay	Rs.350,000.00			
Sub Location	C1			
Min Pay	Rs.150,000.00		Thora is	show last date of
Open date (3 9/4/2013			Show last date of
Close date	3 9/16/2013			
Status	Closed			
Last Date	9/30/2013			
Created By	<u>yoqesh sharma,</u> 9/11/2	013 9:48 AM	Last Modified By	<u>yoqesh sharma,</u> 9/11/2013 2:31 PM
		Edit Delete Clone		