

---

## BISP Salesforce Services

### **Who are we?**

**BISP Solutions Inc.** was founded in 2012 as a IT consulting and service provider, specializing in Salesforce, Oracle EPM / BI technologies. Our primary objective is to use our expertise to offer best Salesforce solutions and being cost effective. In a relatively short period of time, we have successfully become an information technology company having a long list of clients in North America.

Our ultimate goal is to save time and money of our business partners by delivering a highest quality of solution/services. We believe that working closely with customer and having detailed understanding of the business domain is the key to success. Our iterative methodology has proven to be very successful in this regard.

### ***BISP business methodology is based on 5C's.***

- **Commitment:** As a wise man once said, "Commitment is what transforms a promise into reality". We are committed in providing the best possible solution to you.
- **Collaboration:** We collaborate and communicate with you to understand your business requirements and using our collective knowledge to provide a solution that not only follows cutting edge technology and best practices but is also simple to use.
- **Consistent:** We guarantee our solutions and have been consistent in delivering cost effective solutions to our business partners.
- **Cost Effective:** This is where we shine. We provide solutions that while being cutting edge are also financially feasible. Our Onsite / Offsite (consultants based in US) model provides the best in technology solution while keeping the cost significantly low of what leading consulting companies charge.
- **Customized:** While we can implement out of the box solutions, we strive to provide a solution that works for you.

### ***BISP Salesforce Services***

BISP Solutions announces the Salesforce Sales Cloud Jumpstart Service powered by Salesforce CRM Suite as a part of CRM Solutions offerings. BISP Solutions Salesforce Sales Cloud Jumpstart provides a fast, flexible approach to application development and deployment, enabling you to realize immediate benefits of your Customer management, Sales Planning and Performance Management solutions. BISP Solutions Salesforce Sales Cloud Jumpstart combines product expertise, productivity tools and best practices to achieve implementation success and provide strategic value. Salesforce.com (SFDC) is a CRM investment that many organizations make the world over.

BISP Solutions framework will help to organize, automate, and analyse information that is critical to decision makers for insight driven planning. Given the importance of collaboration and the need for informed decision making, BISP Solutions is proud to present its fast track solution implementation expertise that links strategic goals with operational information to analyse, evaluate, and improve performance. BISP Solutions new Rapid Deployment of Salesforce Sales Cloud (Salesforce Automation and CRM) will help you move from operational to management excellence.

**With BISP Salesforce Solutions you can:**

- Leverage Salesforce built-in features/Objects and functionality to reduce overall implementation time.
- Overcome all compliance challenges and providing custom development.
- Force.com development using Apex, Trigger, Visualforce, Batch class, Test class, etc.
- Force.com configuration (Admin or Advance Admin responsibilities)
- Build and deliver all your company’s business applications in a single environment with one data model, one sharing model and one user interface.
- Meet all industry- specific needs with customizable apps.
- Integration using REST API /Oauth with other System.

In today’s world CRM tools like SFDC can improve workforce productivity and customer satisfactions. With prior experience it would be difficult to Implement SFDC within an organization as it can be complex and time consuming for them and here using BISP expertise you can be assured of quality services that are cost effective with minimal risk involved.



***BISP an IT Consulting and Services Company providing Implementation, Integration, Customization services for SaaS Applications, Cloud Computing, Business Intelligence and Information Management Practice areas. We have delivered and developed many complex projects and solutions for customers spread across India and USA. We will be providing following services for SFDC:***

- **Configuration and Deployment** We setup, configure, and customize the sales and service clouds to suit your needs including:
  - Creating Objects, workflows, and approval processes for business process automation.
  - Creating highly effective custom reports & dashboards to give you better insight of your business.
  - Developing custom features for standard Salesforce applications to ensure your business reaches its full potential with Salesforce.



- **Integration:** Our expert developer team offer scalable, seamless, reliable and secure integration of Salesforce CRM with variety of applications including XML files, flat files, data warehouse, Social Networks (Facebook, Twitter ,Linked In) , Google Drive, GitHub and so much more.
- **Consulting:** BISP provides consulting services to assess your Cloud readiness and a strategy for your cloud requirement along with the implementation roadmap.
- **Data Migration & remote support:** BISP offers Salesforce CRM migration services that consist of validation and standardization, cleansing, de-duplication, data extraction and importing into Salesforce. Our flexible support options allows you to select from part time remote administrator to full time support and guarantee minimal risk and outstanding service. Our scan process helps you to review your existing Salesforce org and provide suggestions to optimize it. Not only is it inexpensive but it ensures you get the most from Salesforce.
- **Implementation and Setup:** We work with your unique business needs to create a Salesforce consulting strategy that fits your unique needs. BISP evaluates your existing practices & systems; make recommendations, develop practices and much more. We will help you implementing Sales Cloud, Service Cloud , Marketing Cloud including Customer Portal, Partner Portal. BISP Experts will help in setting up Full lifecycle implementation using different delivery models.
- **Einstein Analytics Reporting:** In BISP we can help you to build right business intelligence for you using Salesforce Analytics cloud which helps you get better insights on various metrics that impact your business and productivity. We deliver consulting in these Salesforce Clouds as a trusted advisor in automotive/fleet, high tech, financial services, and B2B industries:
- **Salesforce Integration with BI Technologies:** BISP will be offering you to visualize data not only using Salesforce Einstein Analytics Cloud but also we can build solution to integrate Salesforce system to Integrate with Python, Tableau, Tibco-Spotfire, QlikView / QlikSense and R data which give you more graphical view on your data.